



ELECTROTECH

*International Contract Manufacturer to Capital
Equipment and Consumer Industries*

ELECTROTECH INVESTMENTS LIMITED

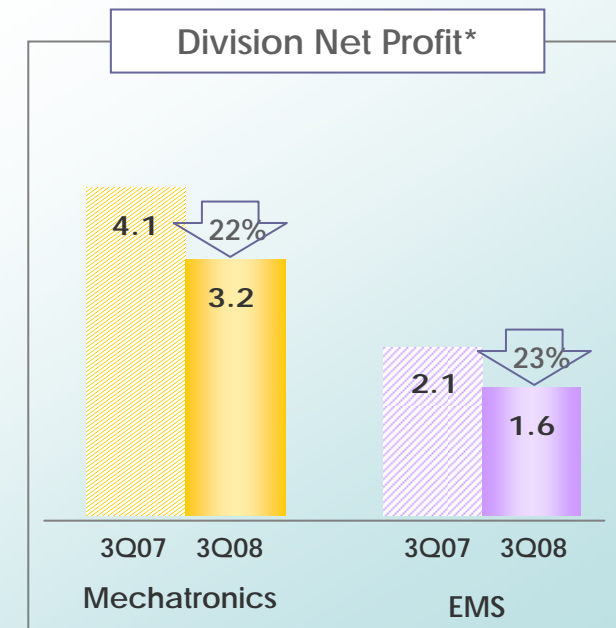
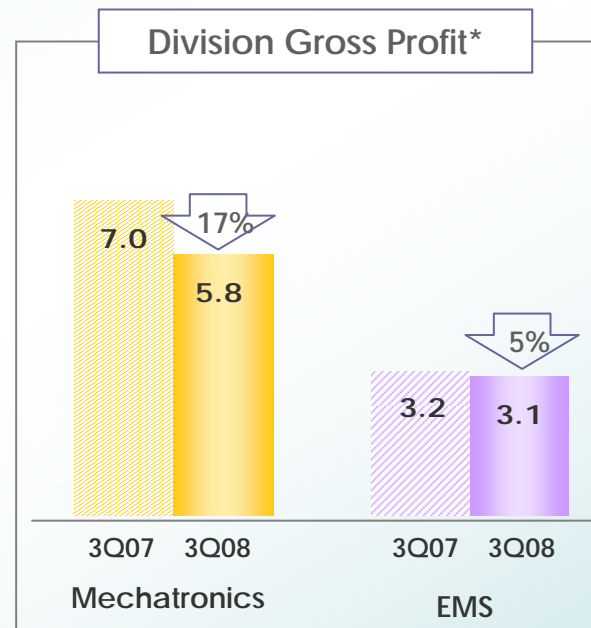
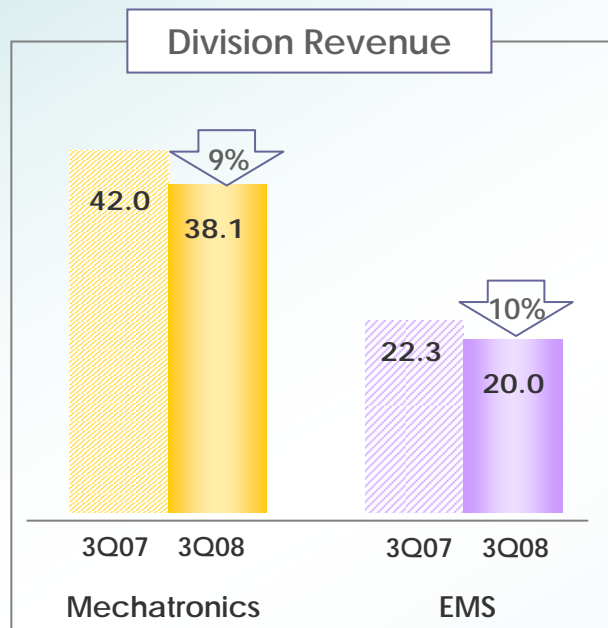
**3Q FY2008
Results Presentation**

13 November 2008

- ❖ **Financial Review**
 - ❖ 3Q FY2008
 - ❖ YTD Sept 2008
- ❖ **Business Review and Outlook**
 - ❖ Mechatronics Division
 - ❖ EMS Division
- ❖ **Questions and Answers**

3Q08 – P&L Snapshot

(\$ m)	3Q08	3Q07	Chg y-o-y
Revenue	58.2	64.3	(10%)
Gross Profit (GP)	8.9	10.2	(13%)
Profit Before Tax	6.0	7.4	(18%)
Net Profit (NP)	4.9	6.1	(19%)
NP Margin	8.5%	9.5%	-
Effective Tax Rate	18.1%	17.5%	-



*Note: Excludes Investment Division

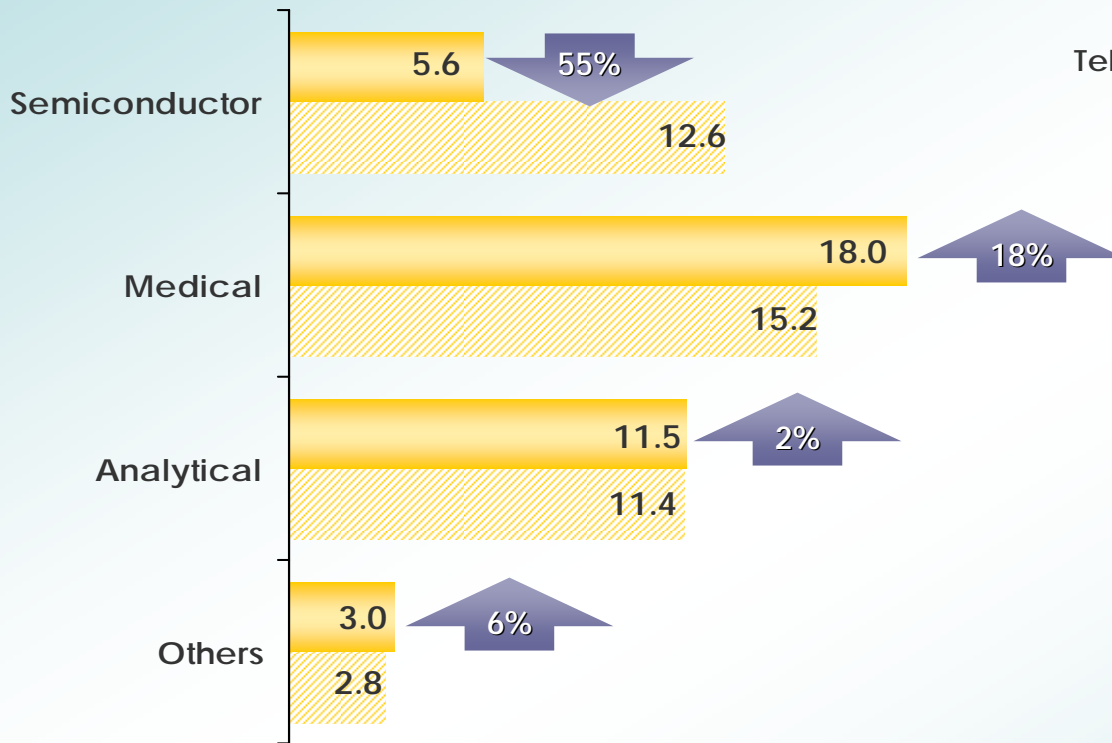
ElectroTech Investments Limited

3Q08 - Division Revenue Analysis

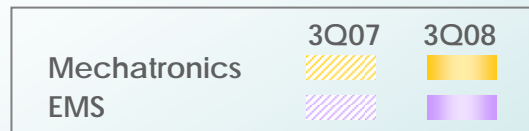
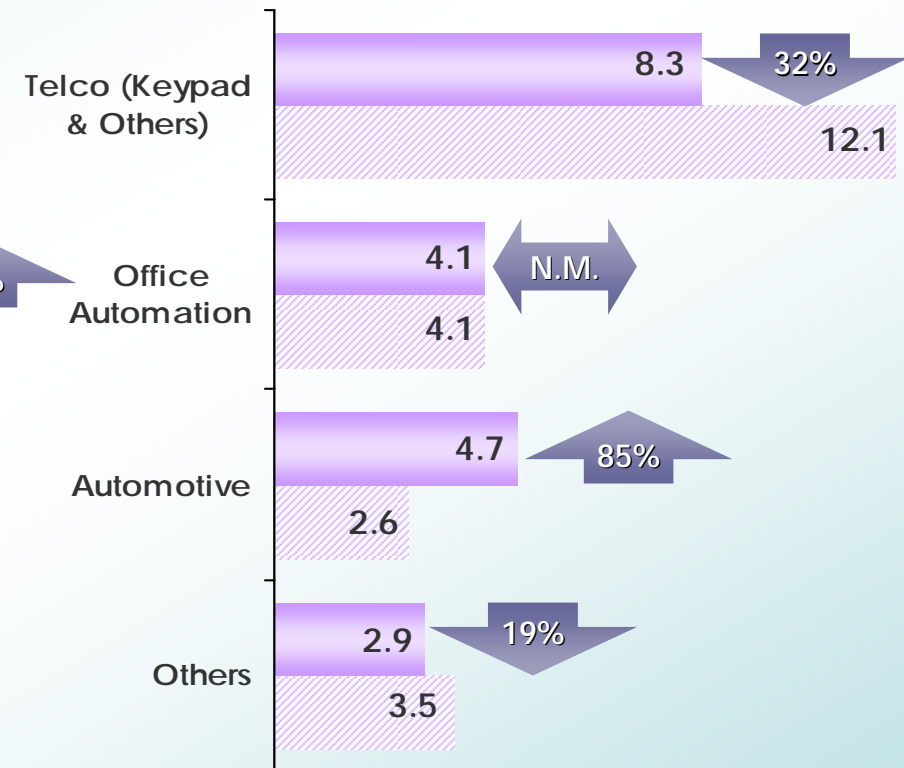


3Q FY2008 Results Briefing

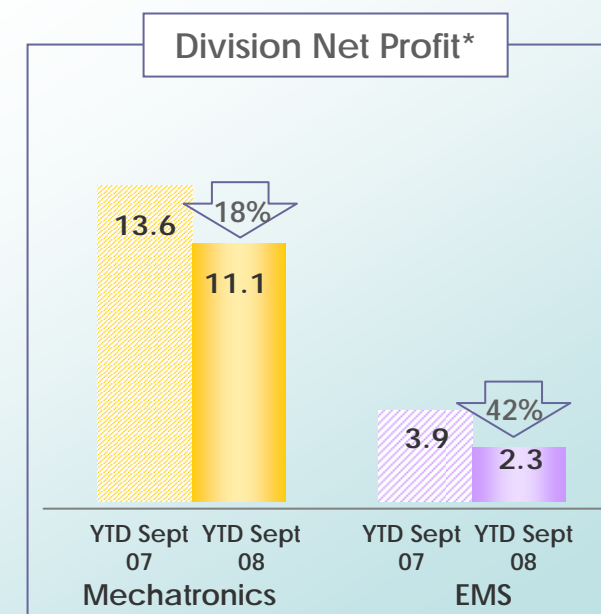
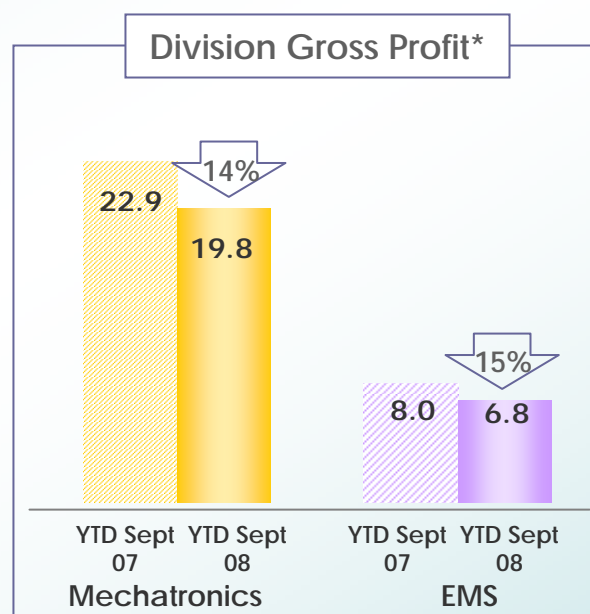
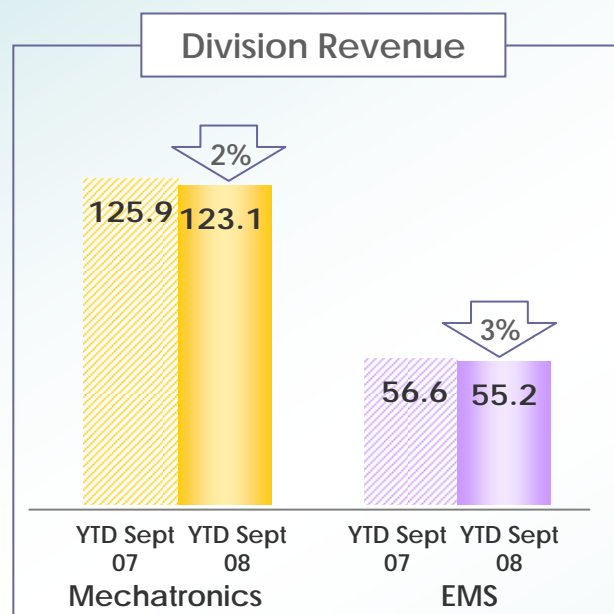
MECHATRONICS (\$\$ m)



EMS (\$\$ m)



(\$ m)	YTD Sept 08	YTD Sept 07	Chg y-o-y
Revenue	178.2	182.5	(2%)
Gross Profit (GP)	26.6	30.9	(14%)
Profit Before Tax	17.1	21.7	(21%)
Net Profit (NP)	13.4	17.4	(23%)
NP Margin	7.5%	9.5%	-
Effective Tax Rate	21.9%	19.7%	-



*Note: Excludes Investment Division

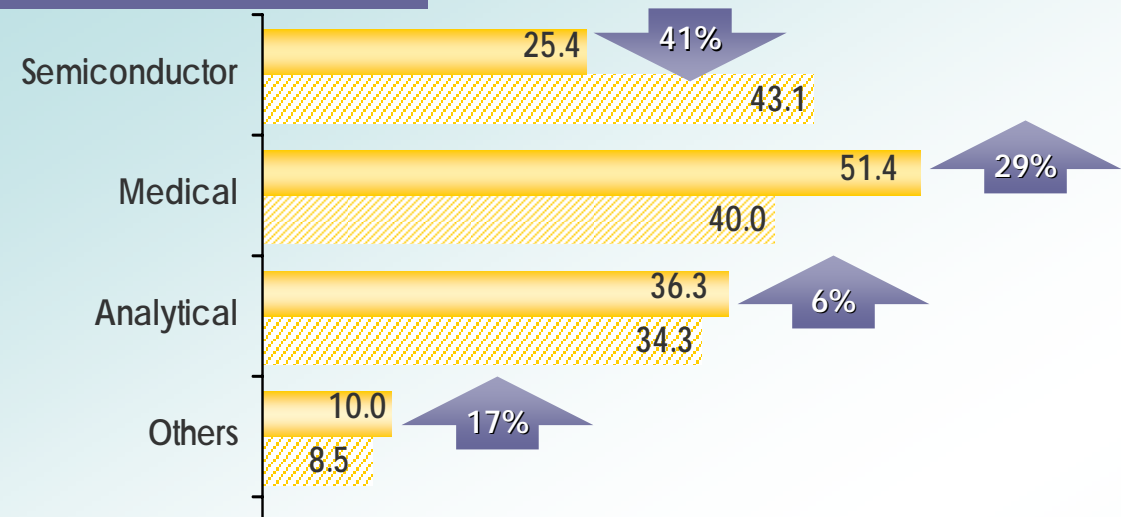
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YTD Sept 08 – Group Revenue Analysis

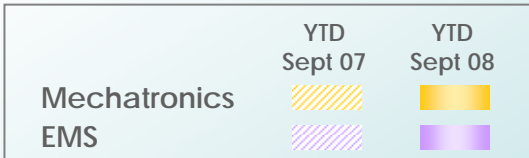
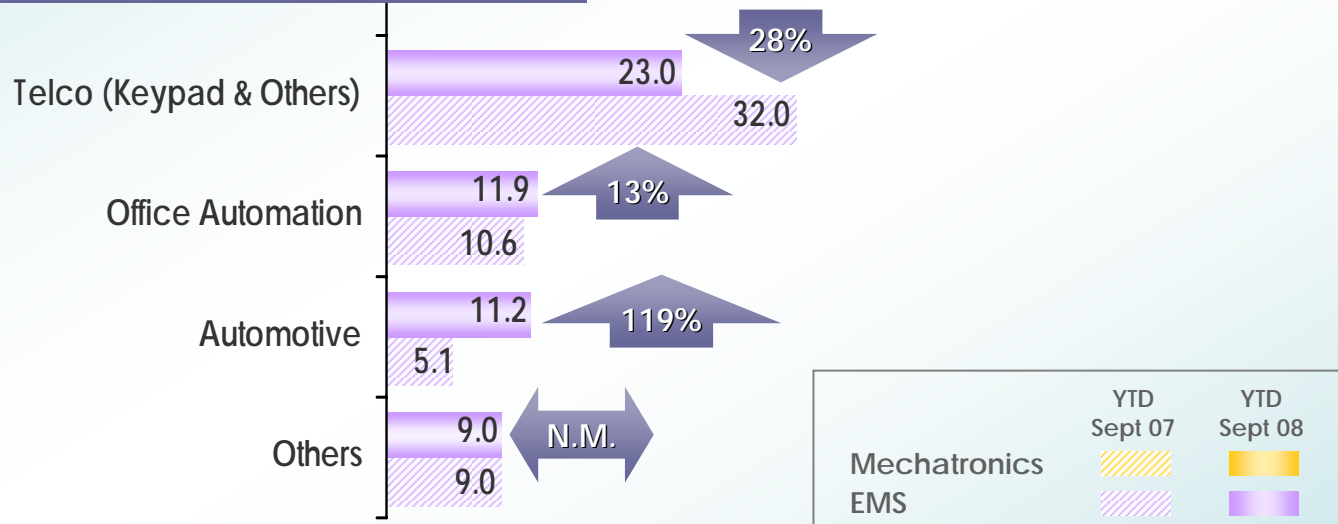


3Q FY2008 Results Briefing

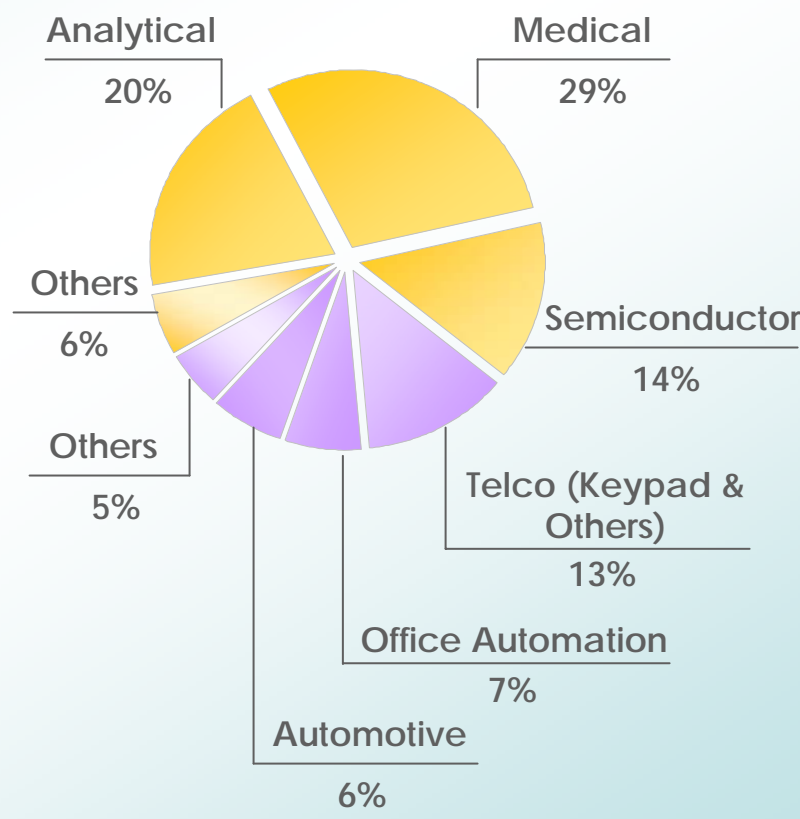
MECHATRONICS (\$\$ m)



EMS (\$\$ m)

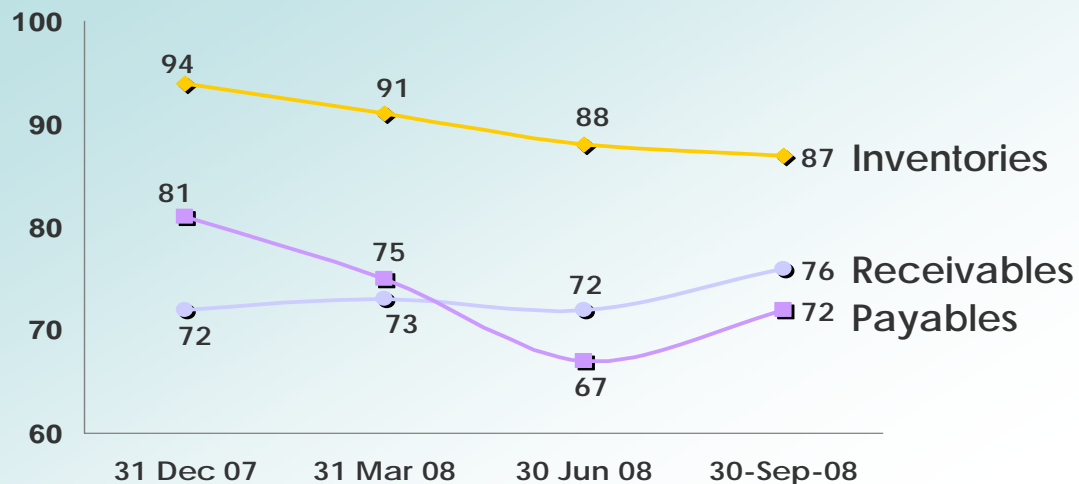


Breakdown by Business Segment

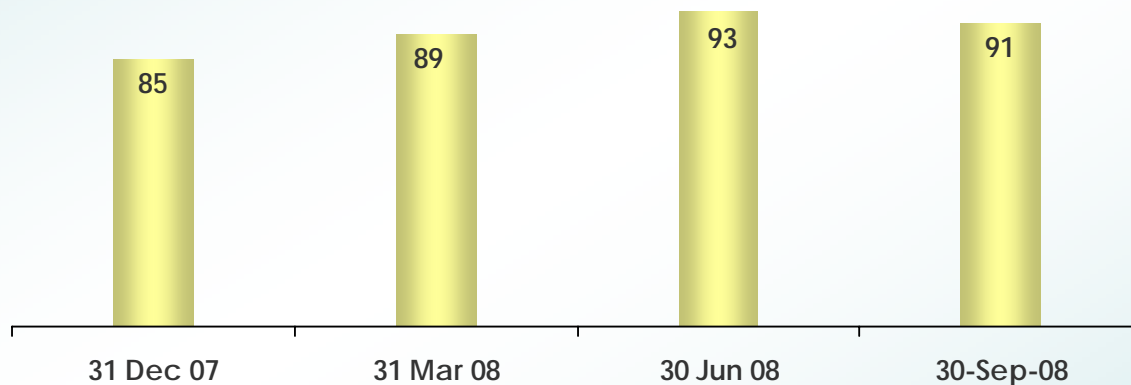


Breakdown by Division:
 Mechatronics – 69%, EMS – 31%

Turnover Days



Cash Conversion Cycle (Days)

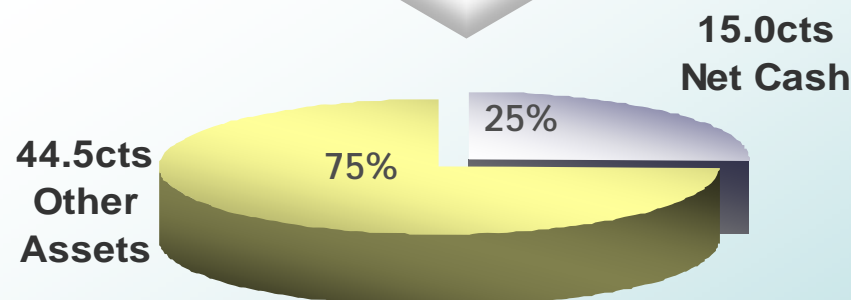


Cash Conversion Cycle (Days) = Days sales outstanding + Days inventory outstanding - Days payables outstanding

(\$ m)	3Q08	3Q07
Net cash flow from operations	6.6	2.9
Capital expenditure	2.2	2.1
Free cash flow	4.4	0.8

Balance Sheet (\$\$ m)	30 Sept 08	31 Dec 07
Cash and cash equivalents *	46.1	44.0
Total borrowings	0.5	0.8
Net gearing	Net cash	Net cash
Shareholders' equity	181.1	178.3
Net asset value per share (Scents)	59.4	58.5

* Included short term fund with a financial institution



	30 Sept 08	31 Dec 07
Return-On-Average Equity	9.9%*	13.6%
Return-On-Average Equity (ex-Net Cash)	13.2%*	18.4%

*Annualised figures

Share Price (as at 30 Oct '08)	S\$0.25
Market Capitalisation (\$\$ m)	76.2
Trailing earnings per share (Scents)**	6.22
Trailing Price/earnings ratio	4.0
Trailing Price/earnings ratio (ex-Net cash)	1.6
Price/NAV	0.4

**Based on sum of earnings per share of last four quarters ended 3Q08



Mechatronics Division

Business Review & Outlook

Mechatronics Division

Sales and Net Profit



3Q FY2008 Results Briefing

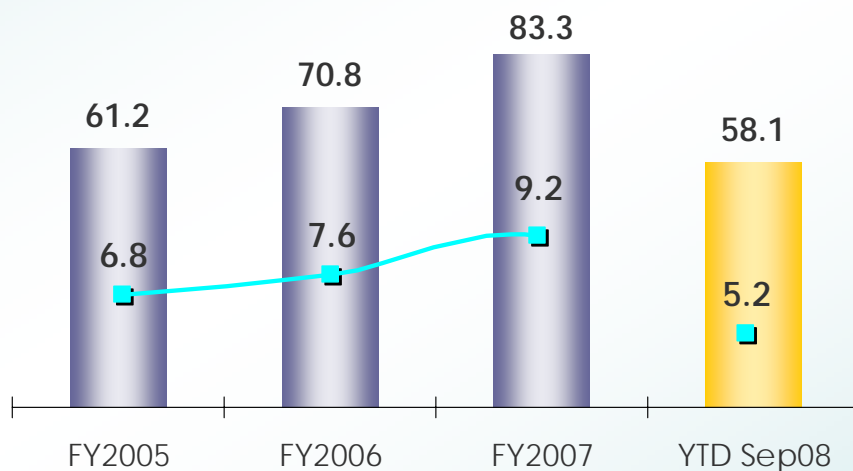
Revenue: -11%
Net Profit: -25%

Currency: Euro million

■ Revenue
— Net profit



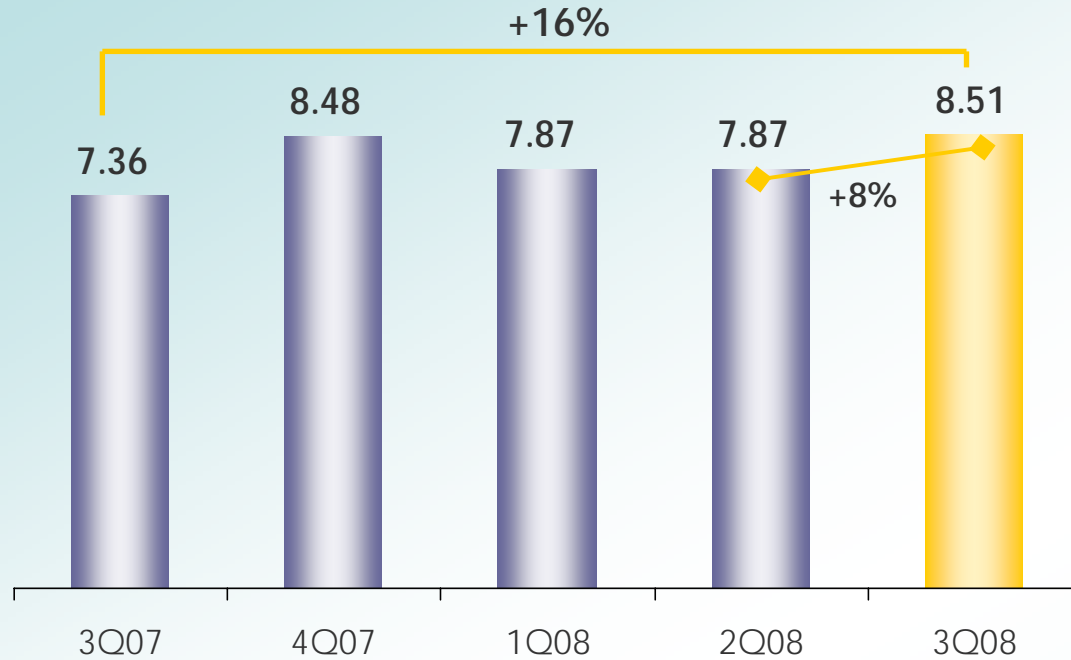
Net Profit Margin	
3Q07	10.0%
4Q07	11.6%
1Q08	10.9%
2Q08	7.9%
3Q08	8.3%



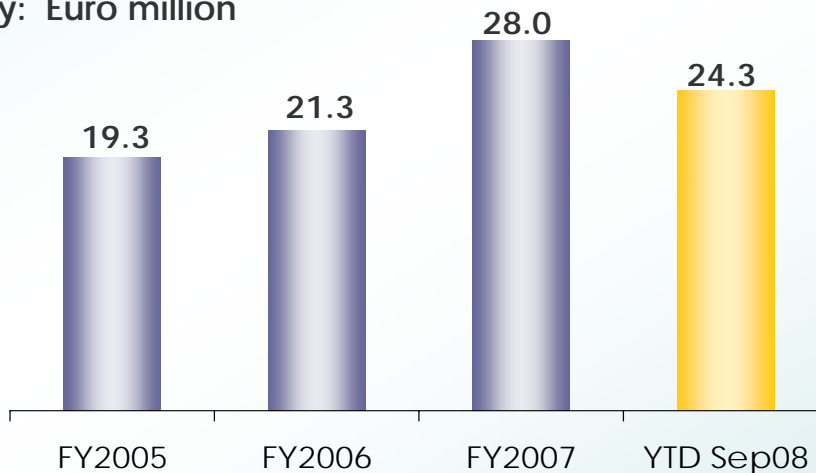
Net Profit Margin	
FY2005	11.1%
FY2006	10.7%
FY2007	11.0%
YTD Sept 08	9.0%

Mechatronics Division

Sales Analysis – Medical Segment



Currency: Euro million

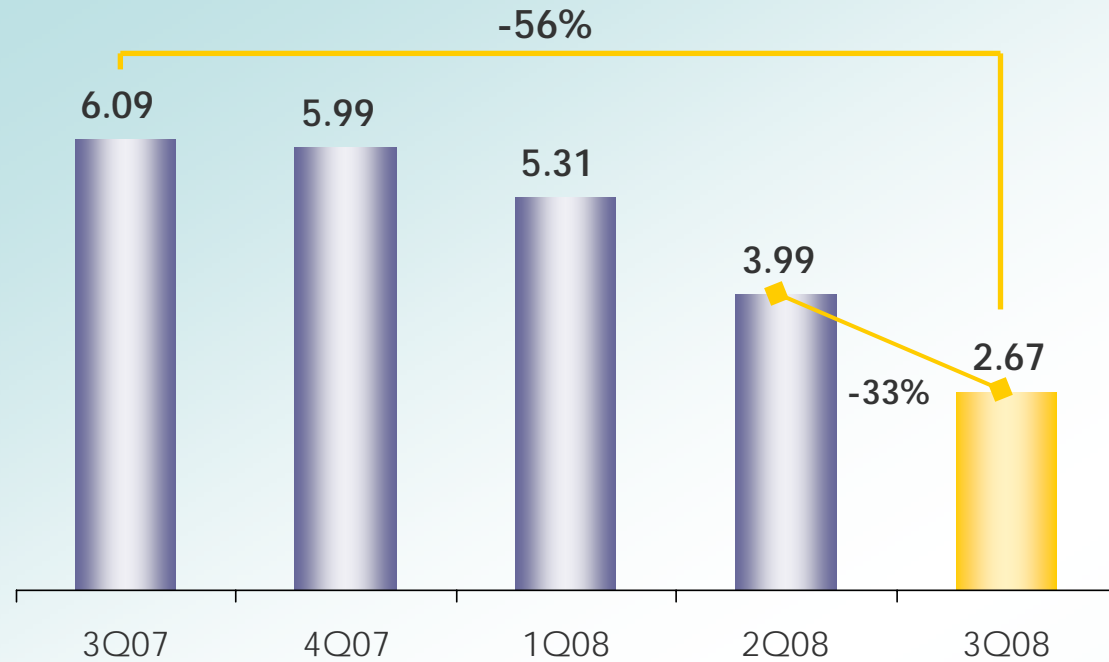


3Q08 Review:

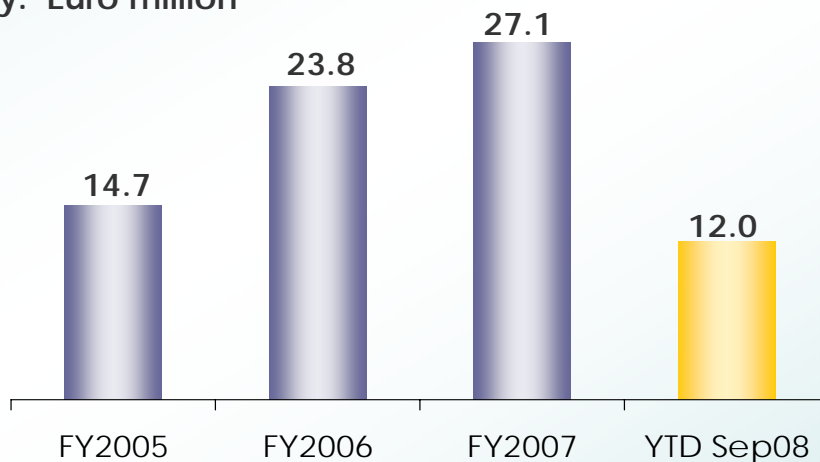
- Revenue driven mainly by increased orders for a product launched in 3Q07 for an existing customer
- Growth hampered by the delayed market introduction of a new product for another customer

Mechatronics Division

Sales Analysis – Semiconductor Segment



Currency: Euro million

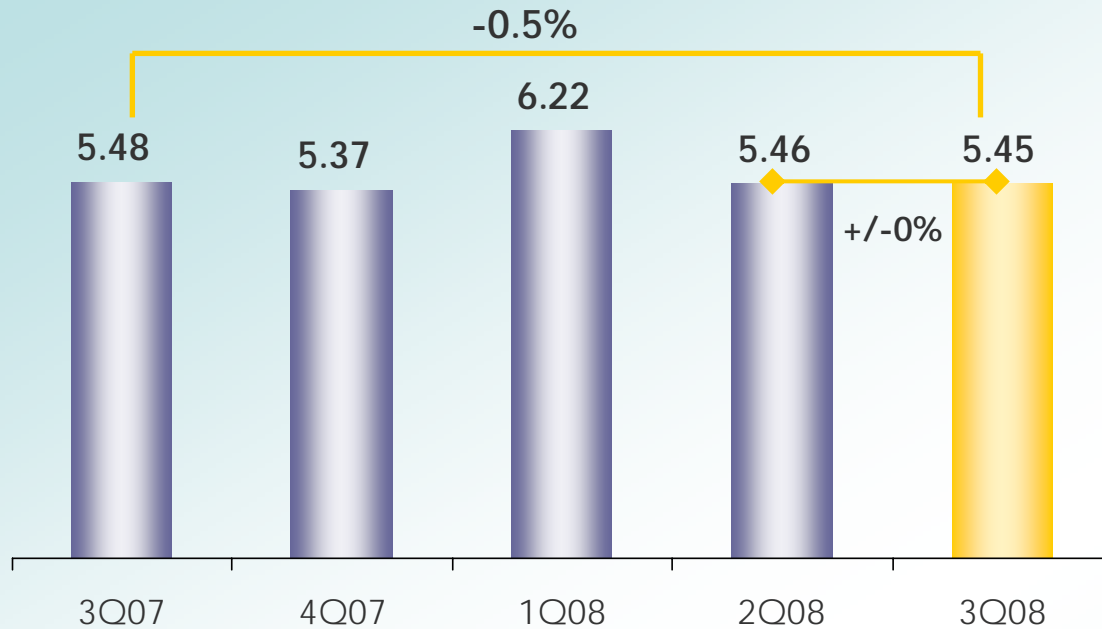


3Q08 Review:

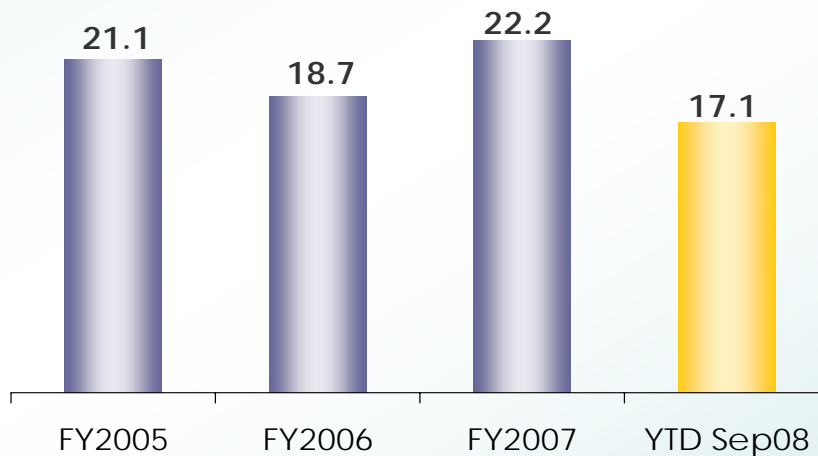
- Revenue continued to be impacted by the cyclical downturn in the semiconductor equipment industry
- Certain components were built into only new equipment during 3Q08, compared to both new and existing equipment in 3Q07

Mechatronics Division

Sales Analysis – Analytical Segment



Currency: Euro million

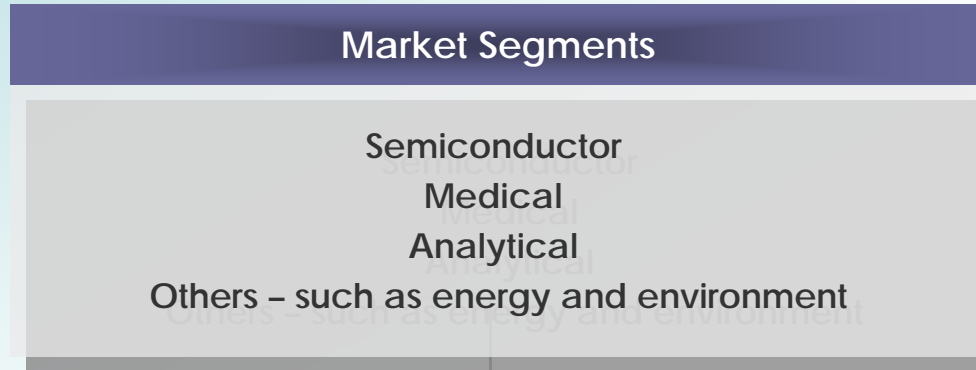


3Q08 Review:

- Revenue remains relatively stable in spite of current global market conditions

Frencken Netherlands	Medical	<ul style="list-style-type: none"> Redesign project for enhancement of an existing product 	<ul style="list-style-type: none"> 2 new development projects – commercial production anticipated in 4Q09
	Semiconductor	<ul style="list-style-type: none"> Recently completed project for a new customer - commercial production expected in 3Q/4Q08 	<ul style="list-style-type: none"> New design & development project for lithography equipment
	Analytical	<ul style="list-style-type: none"> Ongoing development project - commercial production expected by 4Q09 	

Frencken Malaysia	Medical	<ul style="list-style-type: none"> Volume ramp-up of an existing module transferred from Frencken Netherlands expected in 4Q08 	<ul style="list-style-type: none"> Qualification of the next transfer module to commence in 4Q08
	Semiconductor	<ul style="list-style-type: none"> Qualification of a range of modules for a new customer has commenced – date of commercial production to be determined closer to full product approval 	
	Analytical	<ul style="list-style-type: none"> Ongoing qualification for the transfer of a higher integration level of an existing module from Frencken Netherlands 	



Strategic Initiatives

- Focus on design and assembly projects while increasing outsourcing of machined components
- Continuous product transfers to Frencken Malaysia
- M&As for geographical expansion and faster time-to-market
- Build global presence in strategic, key and emerging markets

Strategic Alliances

- CFRR alliance with 3 other 'best in class' technology companies
- Progressing on 3 new projects for new and existing customers



EMS Division Business Review & Outlook

EMS Division

Sales and Net Profit

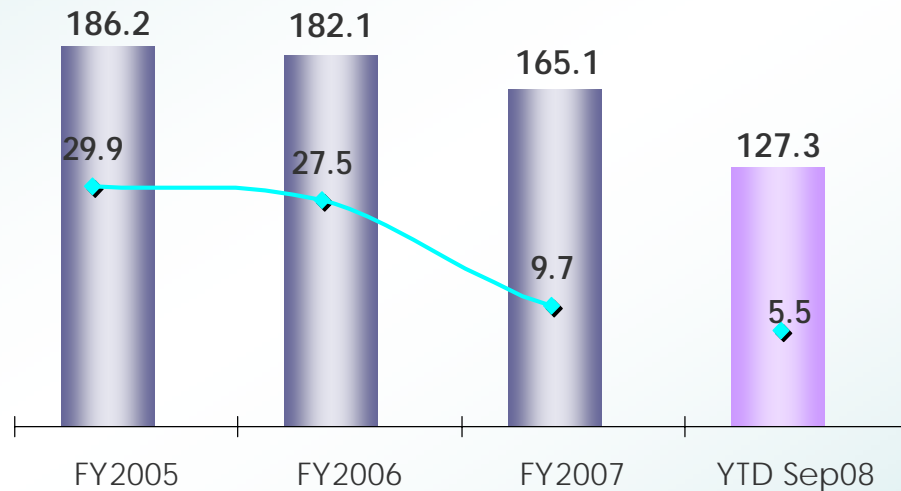
Revenue: -5%
Net Profit: -22%



Currency: RM million

■ Revenue
— Net profit

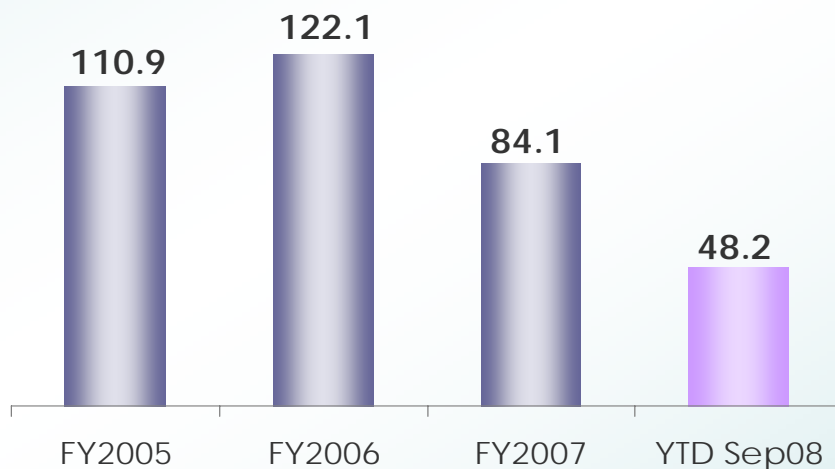
Net Profit Margin	
3Q07	9.9%
4Q07	2.0%
1Q08	-1.3%
2Q08	5.2%
3Q08	8.1%



Net Profit Margin	
FY2005	16.1%
FY2006	15.1%
FY2007	5.9%
YTD Sept 08	4.3%

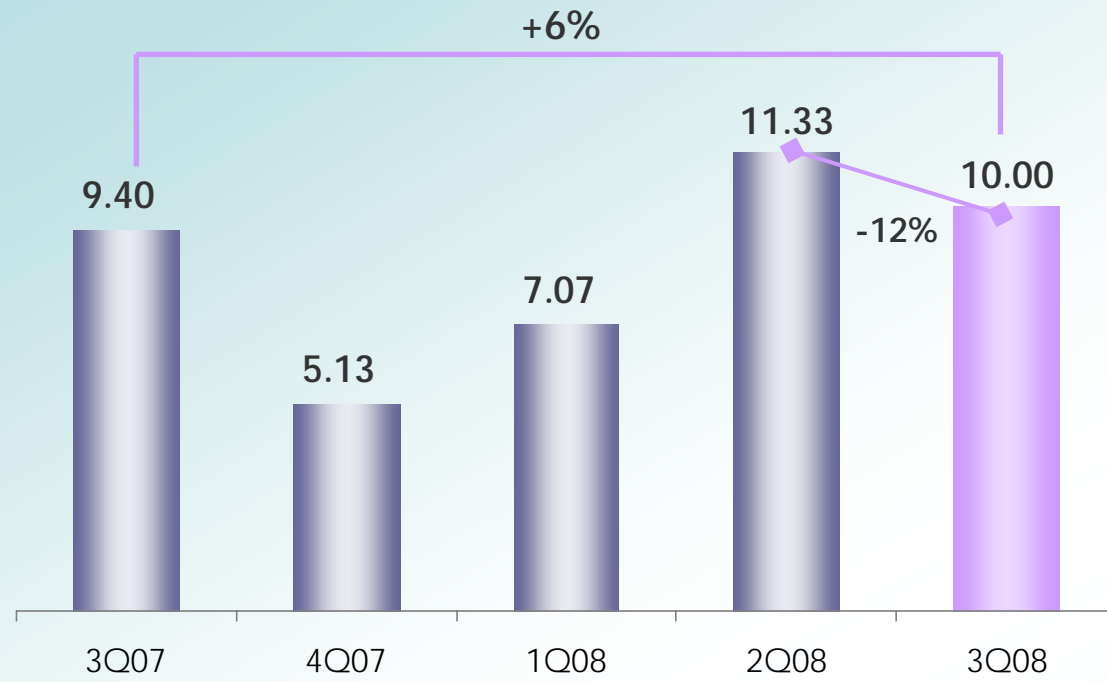


Currency: RM million

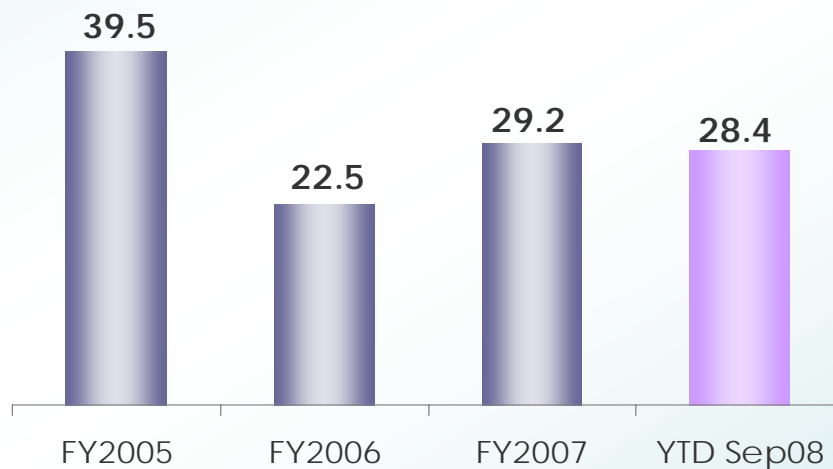


3Q08 Review:

- Business conditions in the global handset market remained challenging
- 3Q is traditionally stronger than 2Q
- Commercial production of “sputtering” type keypads commenced in 3Q08 and help contribute to higher turnover



Currency: RM million

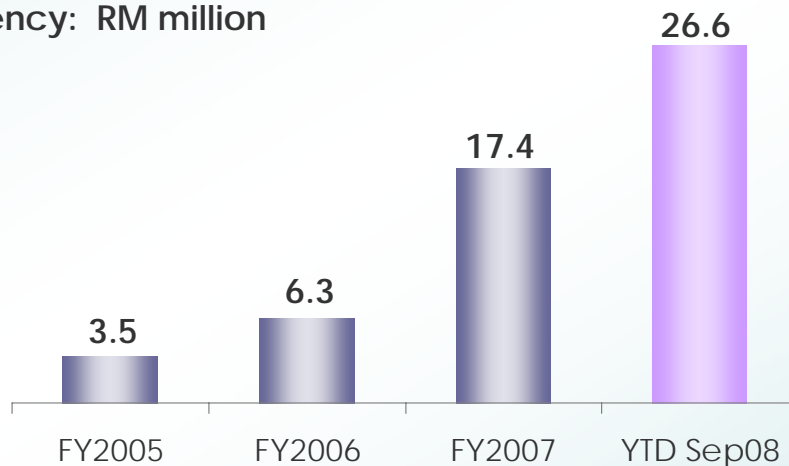


3Q08 Review:

- Revenue driven by the recent commercial production launch of mailing system products for a major customer
- Actual shipments in 3Q08 were lower than customer's original forecast as sales designated for USA market softened



Currency: RM million



3Q08 Review:

- Revenue driven by a higher number of industrialisation projects that went into commercial production
- Growth hampered by a general slowdown in orders from our customers as the USA economy weakens

Keypad

- Capping production capacity of keypads and strategically allocating more capacity to the Automotive segment – in line with our longer term plan to reduce dependence on the keypad business segment

- New models/projects with anticipated commercial production phasing in from 4Q08

Office Automation

- 2 ongoing industrialisation projects with anticipated commercial production in 1Q09 and 4Q09

- 1 new industrialisation project to commence in 4Q08 with commercial production targeted for 4Q10

Automotive

- Ongoing industrialisation projects with anticipated production launches in 2H08 and 1H09

- Building up assembly and test facilities for a new module assembly project with mass production anticipated by 2Q/3Q09

This presentation contains certain statements that are not statements of historical fact, i.e. forward-looking statements. Investors can identify some of these statements by forward-looking items such as 'expect', 'believe', 'plan', 'intend', 'estimate', 'anticipate', 'may', 'will', 'would', and 'could' or similar words. However, you should note that these words are not the exclusive means of identifying forward-looking statements. These forward-looking statements are based on current expectations, projections and assumptions about future events. Although ElectroTech Investments Limited believes that these expectations, projections, and assumptions are reasonable, these forward-looking statements are subject to the risks (whether known or unknown), uncertainties and assumptions about ElectroTech Investments Limited and its business operations.

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- the risk that we may be unable to realise our anticipated growth strategies and expected internal growth;
- changes in and new developments in technologies and trends;
- changes in currency exchange rates;
- changes in customer preferences and needs;
- changes in competitive conditions in our customers' industries and our ability to compete under these conditions;
- changes in pricing for our products; and
- changes in our future capital needs and the availability of financing and capital to fund these needs.

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Thank You

ElectroTech Investments Limited

Plot 410, Lorong Perusahaan 8B
Prai Industrial Estate
Prai 13600, Malaysia
Website : www.electrotechgroup.com

Investor Relations Contact

Octant Consulting
tel (65) 6220 2842
herman@octant.com.sg or lisa@octant.com.sg